

Indian Maritime University
(A Central University, Govt. of India)
End Semester Examinations – December 2022
Programme Name: MBA(ITL/PSM)
Semester: II
Subject Code: PG22T2206/PG21T2206

Subject Name: EXPORT AND IMPORT DOCUMENTATION

Date: 16.12.2022

Max Marks: 60

Duration: 03 Hrs

Pass Marks: 30

Section A

Ten MCQs/Fill in the Blanks of 01 Mark each –
Choose the correct answer as applicable.

1. The Incoterms 2020 have become effective as of _____.
 - A. December 21, 2019
 - B. January 1, 2020
 - C. March 21, 2020
 - D. April 1, 2020
2. What is the cost that the port collects from the Shippers?
 - A. Shore cost
 - B. Berth cost
 - C. Port cost
 - D. Voyage Cost
3. Businesses must provide customers with a _____ if they wish to export or forward their products.
 - A. Bill of exchange
 - B. Export License
 - C. Warehouse receipt
 - D. Airway bill
4. Which of the following documents is prepared by the exporter and includes details about the cargo, including the shipper's name, the number of packages, the shipping bill, the port of destination, and the vehicle that transports it?
 - A. Shipping bill
 - B. Packaging list
 - C. Mate's receipt
 - D. Bill of Exchange
5. Negotiating documents under a Letter of Credit should follow the following guidelines
 - A. ICP 600
 - B. UCP 600
 - C. ISO 2015
 - D. PCU 600

6. Export promotion capital goods schemes are not intended to promote which of the following?
- A. Promote import of capital goods to enhance export
 - B. Promote exports from India
 - C. Reduce the customs duty collection from manufacturers
 - D. Infuse high technology capital equipment in the manufacturing sector
7. Who regulates the Director General of Foreign Trade?
- A. Ministry of External affairs
 - B. Ministry of Finance
 - C. Ministry of Shipping
 - D. Ministry of Commerce and Industry
8. DEPB stands for
- A. Duty export passbook
 - B. Duty entitlement passbook scheme
 - C. Domestic export promotion board
 - D. Domestic entitlement passbook scheme
9. A guarantee offered by ECGC does not include which of the following?
- A. Packing credit guarantee
 - B. Export production finance guarantee
 - C. Pre-shipment export credit guarantee
 - D. Export finance guarantee
10. Regulatory documents fall under this category
- A. Commercial Document
 - B. Auxiliary commercial Document
 - C. Principle export document
 - D. All the above

Section B

Five Questions of 02 Marks each

11. Which are the main Commercial and Regulatory Documents?
12. Why is it necessary to have a letter of credit when doing business internationally?
13. ECGC's basic principles of operation: what are they?
14. What is the procedure for obtaining a customs clearance for an export shipment?
15. How does the DGFT function?

Section C

Seven Questions of 08 Marks each of which any 05 questions to be answered.

16. Explain various methods financing available for Indian exporters.
17. Examine the role a Bill of Lading plays and the types that are used. Explain the importance of documentary credits and bill of lading in international trade in detail.
18. What measures does the government take to boost Indian exports?
19. Describe the role of the Clearing and Forwarding Agent in the successful execution of an export contract.
20. Give an explanation of what cargo insurance is and what the principles are that govern it.
21. Which types of controls are exercised in exports? What is the rationale behind export trade control?
22. Bills of Lading are used for a wide range of purposes in international trade. Find out about their different types and how they are used in detail.

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