

Indian Maritime University
(A Central University, Govt of India)
End Semester Examinations– June, 2025
Programme Name: MBA (ITL/PSM)
Semester: II
Subject Code: PG21/22T3201

Subject: INTERNATIONAL TRADE AND DOCUMENTATION

Date: 30.05.2025

Max Marks: 60

Duration: 03 Hrs

Pass Marks: 30

General Instructions:

All Sections (A, B & C) are to be attempted.

Section A

Ten MCQs/Fill in the Blanks of 01 Mark each – Choose the correct answer as applicable:

1. _____ is not a type of trade agreement.
 - a. Multilateral trade agreement
 - b. Bilateral trade agreement
 - c. Universal trade agreement
 - d. Regional trade agreement

2. _____ is an example of a trade barrier.
 - a. Import tariffs
 - b. Free trade zones
 - c. Export subsidies
 - d. Foreign direct investment

3. _____ is the primary goal of the Andean Community.
 - a. Political unification
 - b. Military cooperation
 - c. Economic and social integration
 - d. Cultural exchange

4. The Indo-Lanka Free Trade Agreement (ILFTA) is an agreement between ...
 - a. India and Sri Lanka
 - b. India and Maldives
 - c. India and Pakistan
 - d. India and Bangladesh

5. A key document required for customs clearance of imported goods is _____.
 - a. Bill of Entry
 - b. Purchase Order
 - c. Letter of Intent
 - d. Sales Invoice

6. The Indian government enables paperless customs procedures through _____.
 - a. SEZ Portal
 - b. EXIM Bank
 - c. GST Network
 - d. ICE Gate

7. _____ is a legally binding document between the exporter and importer.
 - a. Bill of Entry
 - b. Bill of Lading
 - c. Sales Agreement
 - d. IEC Certificate

8. Form A-1 is used for _____.
- | | |
|--------------------|--------------------|
| a. Export payments | b. Import payments |
| c. Loan approvals | d. Tax payments |
9. Under FEMA, the responsibility to follow RBI rules for imports is on _____.
- | | |
|-----------------|--------------------|
| a. Bank manager | b. Exporter |
| c. Importer | d. Customs officer |
10. Excisable goods in India refer to as
- | |
|---|
| a. Goods with no trade restrictions |
| b. Goods only used for export |
| c. Goods subject to excise duty before sale |
| d. Goods that are exempt from all taxes |

Section B

Five Questions of 02 Marks each

11. Explain the role of the International Monetary Fund in international trade.
12. Write the challenges faced by South-South Cooperation.
13. Explain the concept of Incoterms and their role in global trade.
14. Describe the Multimodal Transport Document (MTD) in international trade.
15. Explain the concept of 'Balance of Trade'.

Section C

Seven Questions of Eight Marks each of which any **05** questions to be answered.

16. Discuss the characteristics and significance of International Trade.
17. Compare the role of customs clearance in import and export procedures.
18. How do Trade Blocs influence International Trade? Discuss the major regional trade blocs.
19. Discuss the role of SAARC, and what are its strengths and weaknesses?
20. List out the Commercial and Regulatory documents for International Trade.
21. What are the key components of India's Foreign Trade Policy (2015-20) and evaluate its role in promoting exports.
22. List and discuss any five international Trade Theories.
