

**INDIAN MARITIME UNIVERSITY**  
**(A Central University, Government of India)**

**May/June 2016 End Semester Examinations**

**Master of Business Administration (MBA)**  
**INTERNATIONAL TRANSPORTATION AND LOGISTICS/  
PORT AND SHIPPING MANAGEMENT**  
**Second Semester (From 2015-2016 batch onwards)**

**Export and Import Documentation (T 2206)**

**Date : 14.06.2016**

**Time: 3 Hrs**

**Maximum Marks: 60**

**Pass Marks : 30**

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**Section – A**

(12 x 1 Mark = 12 Marks)

Choose the correct answer. Answer all the Questions.

1. Importer Exporter Code Number is issued by which of the following organizations?
  - a. Director General of Shipping.
  - b. Reserve Bank of India.
  - c. Federation of Indian Exporters Organizations.
  - d. None of the above
  
2. An exporter of Garments can apply for the RCMC with which of the following organizations?
  - a. Director General of Foreign Trade.
  - b. Customs Department.
  - c. Apparel Export Promotion Council.
  - d. None of the above
  
3. Which of the following is true
  - a. All the Principal Export Documents are prepared by the Exporter.
  - b. None of the Principal Export Documents are prepared by the Exporter.
  - c. All the Principal Export Documents are sent to the Importer.
  - d. None of the Principal Export Documents are sent to the Importer.

4. Which of the following is a document of title?
  - a. Bill of Entry
  - b. Bill of Lading
  - c. Shipping Bill
  - d. Bill of Exchange
  
5. Which of the following document is also referred as Document of Contents?
  - a. Shipping Bill
  - b. Commercial invoice
  - c. Insurance certificate
  - d. Shipping instructions
  
6. "GSP certificate" (Certificate of origin) is issued by which of the following organizations?
  - a. Shipping line at the origin port.
  - b. Traffic department in the origin port.
  - c. Ministry of commerce.
  - d. Chamber of commerce.
  
7. The guidelines for negotiation of documents under a letter of credit is
  - a. ICP 600
  - b. UCP 600
  - c. ISO 600
  - d. PCU 600
  
8. Post shipment financing by a bank against D/A method of payment is known as
  - a. Purchase of the Bill by Bank.
  - b. Discount of the Bill by Bank.
  - c. Negotiation of the Bill by Bank.
  - d. Packing credit by Bank
  
9. CENVAT credit is applicable in which of the following cases?
  - a. A manufacturer exporter using imported materials.
  - b. A manufacturer exporter using materials for which excise duty has been paid.
  - c. A merchant exporter using imported packing materials.
  - d. All the above.

10. Which of the following documents will be stamped with “Let Export Order” by Customs authorities?
- ARE-1 form
  - Commercial Invoice
  - Shipping Bill
  - All the above.
11. SDF form is pertaining to
- Claiming Export incentives.
  - Realization of export proceeds.
  - Availing pre-shipment credit.
  - None of the above.
12. Which of the following risks are not covered by Marine (cargo) insurance?
- Damage caused by Fire
  - Damage caused by strike in the port
  - Damage caused due to delay by ship
  - All the above.

**Section – B**

(5 x 4 marks = 20 Marks)

**Answer any 5 questions. The answer should not exceed 200 words.**

13. What is the procedure to become a “Registered Exporter” in India?
14. What is the significance of consular invoice to the exporter and importer?
15. Explain the procedure for export of excisable goods in India.
16. Which are the INCOTERMS to be used in case of an export by sea (or) inland waterway transport?
17. What are the criteria adopted by banks for sanctioning packing credit to an exporter?
18. List the types of exporters exempted from pre-shipment inspection by EIA.
19. What are the fundamental principles of marine (cargo) insurance?

**Section – C**

(4 x 7 Marks = 28 Marks)

**Question No. 20 is compulsory. Answer any 3 questions out of the remaining 5 questions. The answer should not exceed 500 words.**

20. Assume you are an exporter. You are required to put together an Export Contract for a product of your choice exported on CIF terms as per INCOTERMS 2010.
21. Explain the initiatives taken by Government of India for simplifying the procedures to be followed by exporters.
22. Explain the significance of the Bill of Lading to the exporter, importer and the carrier.
23. Explain the documentary credit system of payment in international trade as a process identifying the flow of goods, documents and funds among the various organizations.
24. What are the ranges of services offered by Custom House Agents to the importers in India?
25. Explain the different types of payment risks in exports and the options available to the exporter to cover against the same.

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