

Indian Maritime University

Question Paper (UG)

70 Marks

Pass Marks – 35

Date: 23.06.2022

Duration: 03 Hours

June 2022 End Semester Examinations

Subject: BBA (LRE) - UG31T2204 - PRINCIPLES OF MANAGEMENT II

Part A – 10 MCQs (10 X 01 Mark)

- i. The manager who focuses on building relationship as per Blake and Mouton grid is called
 - a. Middle-of-the-road manager
 - b. Produce or Perish manager
 - c. Country club manager
 - d. Power manager
- ii. How others believe a person should act in a given situation is called an/a_____ role
 - a. Perceived
 - b. Personal
 - c. Sender
 - d. Expected
- iii. _____ leadership is based mainly on personality of the leader.
 - a. Charismatic
 - b. Autocratic
 - c. Participative
 - d. Impoverished
- iv. An illusionary group to which an individual relates himself/herself due to the same profession or other similar attributes is called a/an _____group.
 - a. Interest
 - b. Out-group
 - c. Reference
 - d. In-group
- v. _____ is the value and performance of two individuals combined will be greater than the sum of the separate individual parts.
 - a. Team

- b. Group
 - c. Synergy
 - d. Effort
- vi. Equity Theory of Motivation was developed by
 - a. Fiedler
 - b. Maslow
 - c. MacGregor
 - d. Adam
- vii. Full form of BATNA
 - a. Best Achievement to Negotiated Agreement
 - b. Best Alternative to Negotiated Agreement
 - c. Best Aspiration to Negotiated Agreement
 - d. Best Acceptance to Negotiated Agreement
- viii. When the group is _____ then they will be attracted to each other and will be motivated to stay together.
 - a. Composed
 - b. Cohesive
 - c. Complete
 - d. Diverse
- ix. The belief that conflict is a natural and inevitable outcome in any group is the _____ view to conflict
 - a. Traditional
 - b. Modern
 - c. Human Relations
 - d. Inter-actionist
- x. My manager is quite frustrating. Just because we are freshers, he thinks that we know nothing, and he has to continuously supervise us. He does not give us any freedom and in fact is always yelling at us. He gives us only routine jobs to do stating that we are not capable of taking up challenging jobs. The manager is following the _____ leadership style
 - a. Theory W
 - b. Theory X
 - c. Theory Y
 - d. Theory Z

Part B – 5 Short Questions (05 X 02 Marks)

- i. Explain the co-ordinates of 1,1; 9,1; 1,9; 9,9; 5,5 as per Blake and Mouton grid.
- ii. What is the difference between Motivating factors and Hygiene factors as per Herzberg two factor theory?
- iii. Give three ways in which groupthink can be identified.

- iv. What is Social Loafing and what are its effects?
- v. How is distributive bargaining different from integrative bargaining?

Part C – 7 Long Questions-Answer Any 5 (05 X 10 Marks)

- i. Differentiate between Autocratic, democratic and laissez faire leadership style. 4 marks
Give examples on how a leader can use these different styles in different situations. 3 marks
Which do you think is the most effective style for a leader? 3 marks
- ii. What is transformational leadership?
- iii. Describe the Victor Vroom's theory of motivation.
- iv. Tuckman has elaborated on the process of formation of a team.
 - a. What is the process? 7 marks
 - b. Is it the same for a permanent team and a temporary team?
Give reason for your answer. 3 marks
- v. With the help of diagrams, explain the four types of teams
 - a. Problem Solving teams
 - b. Self-managed teams
 - c. Cross-functional teams
 - d. Virtual teams
- vi. Explain the process of conflict.
- vii. If you have been assigned the task of decision making for a project based on a nominal group technique, how would you do it?